



## Fabienne Bill – Manager with over 14 years’ experience in coaching professional leaders and their teams through times of change and transformation.

Fabienne brings extensive experience in Corporate Sales and Strategy in established multinational companies in Germany and in the United States. In this environment she learned to maneuver conflicts and development bottlenecks with clarity and empathy.

In addition, it is her passion to bring systems and people to their full potential. Fabienne has a certification as a Certified Professional Career Coach (CPCC) from Coaches Training Institute and has trained executives for over a decade.

### Fabienne Bill

manager change & transformation (D)

Phone:  
+49 151 5881 9822

E-mail:  
fabienne.bill@leverage-experts.com



### Areas of Expertise

- Transformation & Change · Leadership Development
- Transition Coaching · Strategy · Team Transformation
- New Manager Assimilation Training · International Management · Change Design

### I believe

“There is always something good in something bad.”

### I deliver

“Empathy and connection to support personal, and systemic transitions. Strategic thinking and process thinking.”

### I create

“A space where people feel safe to openly share and grow, which supports the company growth.”

## Professional Experience (et al.)

### Fabienne Bill Coaching & Consulting – Frankfurt Am Main, Germany

Helped teams grow by reaching their full potential. Worked together with executives and professionals to rekindle motivation within the workplace and strive for continuous improvement.

### Star Alliance, Manager Training – Frankfurt Am Main, Germany

Supported communication by creating training materials for all staff members of member carriers that are aligned with Star Alliance operations, procedures, and customer promise.

### Star Alliance, Manager Corporate Sales Strategy – Frankfurt Am Main, Germany

Directed the strategic growth of Corporate Plus, the largest Sales Product of Star Alliance and gained experience in conflict management within professional teams.

### Lufthansa, Global Key Account Manager – New York, United States of America

Co-created trustful, growth-oriented partnerships with key stakeholders. Responsible for global contract management, negotiation (internal and external) and relationship management skills within teams.

Founded in 2012, **Leverage Experts (LE)** is supporting clients in **critical and complex transformation** challenges. We work with decision makers on eye level, in situations, when it really matters.

**Combining expertise** from critical business areas, we lead innovation, change, growths and turnaround with a holistic approach. We deliver, synchronize and manage governance, executive leadership, finance, risk, operational performance, digital and sales programs throughout the company, **to lift the firm to the next level.**

At short notice. With high impact.